

NextiraOne wins Cisco Systems regional Managed Services Partner of the Year and pan-European operations are commended

9th May, 2005. NextiraOne has been awarded with Cisco's 'Managed Services Partner of the Year' accolade for the Europe, Middle East and Africa (EMEA) region, followed by numerous local commendations.

At its Partner Summit 2005 last month in Vancouver, Cisco gave the award to NextiraOne for its strong service-driven ethos and its formidable customer relations record. "What qualities do you need to become the EMEA winner of Managed Services Partner of the Year? Quite simply, you need to be a strong service-driven company, one with tested process flows and a long customer relationship," said Edzard Overbeek, Vice President of Commercial, EMEA, for Cisco Systems. "NextiraOne has these strengths."

NextiraOne also won 'Gold Partner of the Year' in Switzerland, 'IP Communications Partner of the Year' in Austria, the Czech Republic, France (Geography winner) and Poland, 'Premier Partner of the Year' in Hungary and 'Managed Services Partner of the Year (EMEA winner)' in Germany.

Bruno d'Avanzo, CEO of NextiraOne Europe, said that by winning eight awards from Cisco was testament to NextiraOne's leadership in integrating solutions, regardless of the original equipment manufacturer. "NextiraOne staff should be proud of their achievements. Awards like this underline why we do what we do – to be the best in the business at managed services," he said. "I encourage everyone to keep striving to excel beyond the high standards that we set ourselves so that next year we will be recognised once more as one of Cisco's most valued integrators."

For more information please visit <http://www.cisco.com/global/EMEA/partnerawards/>

- ends -

About NextiraOne

Headquartered in Paris and Houston, NextiraOne is a leading global provider of integrated enterprise network solutions and services that enable effective, reliable business communications. We cover everything from planning and design to the implementation, support and management of voice, data and converged communications networks. We provide best-in-class technologies from leading

partners including Alcatel, Cisco Systems, Genesys and Nortel Networks. And we offer consultation and solutions development ranging from contact centre applications to network infrastructure outsourcing. Discover more at www.nextiraone.com. NextiraOne is owned by Platinum Equity (www.platinumequity.com), a global acquisition firm specializing in the strategic operation of mission-critical services and solutions businesses according to a unique M&A&OSM model of value creation.

For more information:

Jennifer.wong@nextiraone.co.uk

*NextiraOne and the NextiraOne logo are registered trademarks of NextiraOne.