

NextiraOne Announces Specialist Communications Solutions For €1 Billion European Hospital Market

17 May, 2003 - NextiraOne today announced a portfolio of specialist next-generation communications solutions for hospitals across Europe. NextiraOne will provide a data and voice solutions portfolio based on leading-edge hospital communications technologies.

NextiraOne has extensive expertise across Europe in delivering advanced communications technologies for hospitals. The new and extended solutions portfolio announced today has been designed to meet a wide range of operational, legislative and commercial requirements for hospitals, enabling them to both function more effectively and enhance patient care now and in the future.

The European healthcare IT market is estimated to be worth €14 billion, according to the Health Information Network Europe, a provider of market information on the application of IT within the European health industry. Within that overall market, NextiraOne estimates that the hospital data and voice communication solutions market is worth €1 billion annually.

“NextiraOne has extensive expertise in integrated voice and data solutions and a strong track record in the European healthcare market. By combining leading-edge technologies with our skills in deploying highly specialist communications networks and applications, we are developing and supporting an extended portfolio of best-in-class healthcare solutions for what is a billion-Euro sector,” said Uwe Witt, Director of Data and Business Protection Solutions, NextiraOne.

The NextiraOne solutions portfolio addresses the four critical issues impacting the deployment and management of hospital data and voice communications infrastructure:

- Clinical enablement – improving patient access to care and the availability of health services
- Operational excellence – improving management efficiency, effectiveness and accountability
- Security – cross-industry information sharing to support public health surveillance and reduce costs for quality, safe care
- Services – managed services and financial models to guarantee high quality care services in the most economical manner, including minimising network downtime

“Of all of the modernisation challenges facing the public sector in Europe, healthcare is the most extensive. Up to half of highly costly medical practitioners’ time is lost to repetitive administrative tasks. More time and money is also lost to antiquated paper-based patient booking and prescription systems,” said Witt.

In particular, NextiraOne and its technology partners will deliver solutions in data security, video surveillance, mobility, helpdesk communications, nurse call systems, IPTV, patient tracking, video conferencing, picture archiving and image storage.

For example, NextiraOne has already deployed an IP multi-site communications system for Mâcon Hospital, a seven-site hospital in France’s Rhone Valley, which has revolutionised the provision of patient care.

High resolution images are available for the media to view and download free of charge from www.vismedia-online.com

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About NextiraOne

Headquartered in Paris and Houston, NextiraOne is a leading global provider of integrated enterprise network solutions and services that enable effective, reliable business communications. We cover everything from planning and design to the implementation, support and management of voice, data and converged communications networks. We provide best-in-class technologies from leading partners including Alcatel, Cisco Systems, Genesys and Nortel Networks. And we offer consultation and solutions development ranging from contact centre applications to network infrastructure outsourcing. Discover more at www.nextiraone.com. NextiraOne is owned by Platinum Equity (www.platinumequity.com), a global acquisition firm specializing in the strategic operation of mission-critical services and solutions businesses according to a unique M&A&OSM model of value creation.

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